

Suitable companies for referral

Find a good fit

Suitable referrals match any of the following criteria:

- Professional services (law, IT, medical, accounting, communications, engineering, architectural and technology) or light industrial
- Growing with new acquisitions or expansions
- Located in multiple states
- Unable to grow their business due to excessive administrative duties
- Missing the “big-company” benefits that attract and keep talent
- Know that employees are their business’s most important asset

Identify the decision-maker

All referrals should identify a company leader, such as:

- C-level executive (CEO, COO, CFO)
- President
- Director
- Board members