

# Discover a different kind of HR

People alignment, HR mastery and unmatched follow-through

Your dream is similar to ours when we started. You work hard and sacrifice a lot to get your business up and running. It takes grit and a lot of determination to keep moving forward.

That's why Insperity gets in the fight with you to help ensure your success – we believe in your dream. Trust our unmatched follow-through to align your people with your goals, and conquer your business challenges with our HR expertise.

### MAXIMIZE YOUR TALENT FOR SPEED OF EXECUTION

Moving quickly takes flexible, agile employees aligned around your goals. We work closely with you so you're ready to seize opportunities when they arise. When your workforce is aligned with your mission, your business moves further, faster.

### MINIMIZE YOUR RISKS AND HURDLE PAST REGULATION OVERLOAD

A great HR partner tackles HR-related compliance issues with you to sort out employer-related requirements and best practices that apply to your business. A true partner helps manage employer compliance concerns by keeping up with HR-related requirements and best practices.

### POWER YOUR WORKFORCE WITH THE RIGHT SERVICE AND TECHNOLOGY

You get HR technology solutions and dedicated service professionals. Insperity works side-by-side with you to increase employee productivity and engagement. We're vested in your success.

#### WORKFORCE OPTIMIZATION

If you want to move your company ahead as far and as fast as possible, the Insperity<sup>®</sup> Workforce Optimization<sup>®</sup> service offers a solution to fuel your success.

#### Standard services from Insperity include:

- Employment administration and payroll
- Employee benefits (including medical coverage)
- Employer liability management
- HR-related government compliance assistance
- Performance management support
- Learning and development
- Recruiting and outplacement support

### **FREQUENTLY ASKED QUESTIONS**

### What does the Insperity® Workforce Optimization solution include?

With Workforce Optimization, your employees get access to employee benefits (including medical coverage) and you get employment administration and payroll, employer liability management, HR-related government compliance assistance, performance management support, learning and development, and recruiting and outplacement support.

### What is co-employment?

Professional employer organizations (PEOs), like Insperity, enter into a relationship with your organization called "co-employment." Under this, the PEO contractually takes over certain employer-related HR functions, such as payroll and benefits, while you focus on running your business. Your employees will be employed by both the PEO and your company, which allows the PEO to function as the employer for certain HR purposes. As a result, the PEO can provide your company with comprehensive payroll and human resource services, while also giving your employees access to big business benefits, such as health insurance and retirement savings plans.

# Will Insperity's solution help me provide an attractive employee benefits package?

Yes. With Insperity<sup>®</sup> Workforce Optimization<sup>®</sup> services, your employees get access to Fortune 500-level benefits. Your employees will have the ability to choose from a variety of benefits, including medical coverage provided by national insurance carriers.

### Who's eligible to receive access to medical benefits?

All of your full-time employees (averaging 30 or more hours a week) are generally eligible for medical benefits.

#### When do employee benefits begin?

All Insperity<sup>®</sup> Workforce Optimization<sup>®</sup> services begin on your agreement effective date, subject to any waiting period or other delayed start date selected by your company.

### How can Insperity help decrease turnover at my organization?

With access to big business benefits, it should be easier than ever to attract and retain top employees. Plus, you'll get help with developing your company culture, improving employee engagement, creating a reward and recognition program, training your leaders and more.

### How can Insperity services help increase productivity at my organization?

Reduce employee-related paperwork that drains your valuable time. Insperity takes care of processing your payroll information, depositing and filing related payroll taxes, verifying employment eligibility, providing benefits and more. Meanwhile, you'll have access to a service team that delivers personalized guidance on HR issues and employee performance, plus training and development resources to make your team stronger.

# What services are required to become an Insperity client? Can we get just the benefits?

Our solution is built upon our status as a co-employer, which means we must handle other employer responsibilities, such as payroll and workers' compensation. Our status as a co-employer is what allows us to offer benefits to your employees (who are also our employees). All benefits are provided under Insperity-sponsored plans, and those plans are not available outside of the co-employment relationship.

# Is it worth it to discontinue my other HR-related vendor services?

During the sales process, you're welcome to have discussions with the Insperity sales team to discuss the pros and cons of retaining these relationships so your organization's leadership can have all the information they need about Insperity's services.

# Will I have to contact a different person for each Insperity service?

You will have two points of contact at Insperity including an HR specialist and a payroll specialist.

### Can I call and get a price immediately?

Our pricing process is simple. You will have a one-on-one conversation with an Insperity business performance advisor or solutions specialist, fill out a few documents, and then we can provide your organization-specific pricing.

### How long is the contract with Insperity?

Your organization can terminate the agreement with Insperity with 30 days' notice.

#### **HAVE MORE QUESTIONS?**

Email us at: mm.nationalaccounts@insperity.com